



August 5, 2019

Product Improvement Notice - Reduced weight, tube size on LCI bolt-on hitches

Dear Valued Customer:

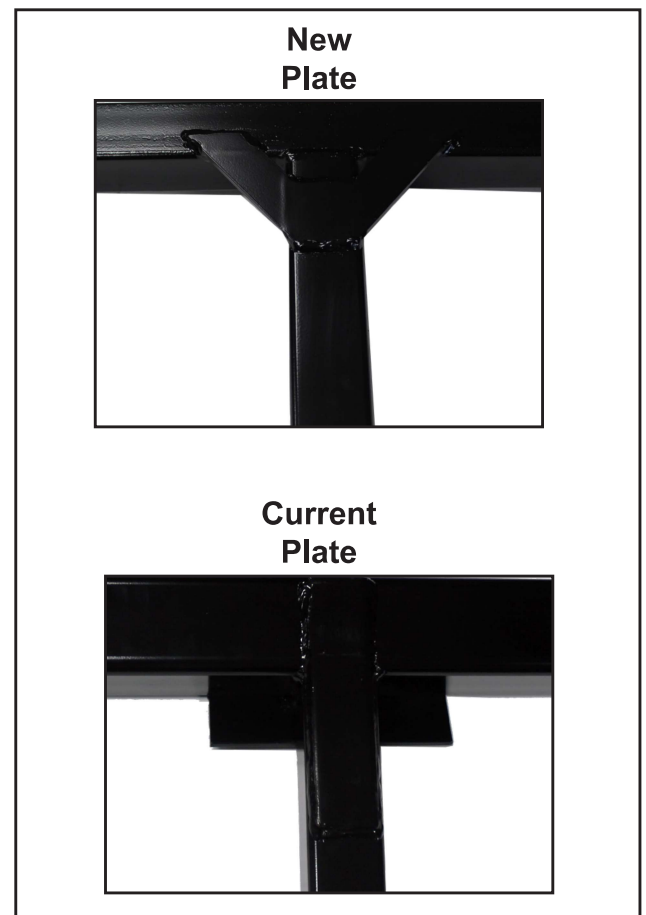
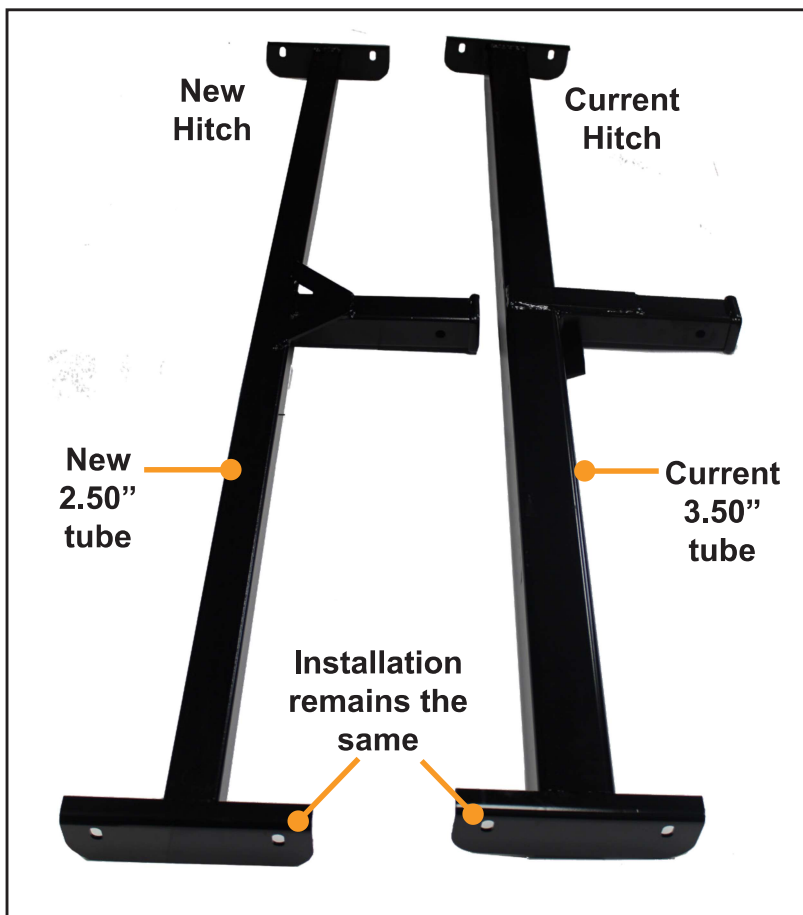
Please be advised we have made an improvement to our LCI bolt-on 2" accessory hitches, which reduces the overall weight of the hitch by approximately 30 pounds, depending on the length of the hitch.

- 75" reduced from 82 lbs to 47 lbs - PN 328676
- 72.5" reduced from 82 lbs to 47 lbs - PN 799970
- 72" reduced from 80 lbs to 46 lbs - PN 430666
- 69" reduced from 77 lbs to 44 lbs - PN 341633
- 69" (with offset receiver) reduced from 77 lbs to 44 lbs – PN 691020

The current hitch was over-designed for the application. The new design features a reduced tube size – from 3.50" to 2.50" – and a new plate on top of the hitch.

The new design passed the same testing requirements as the current hitch design. There is no change in installation for the new hitch. The two hitches mount the same way and the new hitch is wholly interchangeable with the current hitch.

The change will take place on a running basis starting as follows:



- 75" - Change effective immediately
- 72" - Change effective immediately
- 72.5 - Change effective immediately
- 69" (with offset receiver) - Change effective immediately
- 69" - Change will be delayed until on or around December 2019 due to current inventory levels.

At the time of the change, your LCI sales representative will provide you with a revised quote for the hitch. Given the material reductions associated with the change, there will be a price reduction provided.

If you have any questions, please feel free to call me directly or your LCI representative. We value and appreciate your business and partnership.

Sincerely,

Brian Hess

VP of Innovation

Lippert Components, Inc.

c: 574.361.5185

bhess@lci1.com



NYSE:DW

Frequently Asked Questions:

- 1. Will a new part number be required?** No, the part number remains the same.
- 2. Does the price change for the item?** Yes, given the material reductions associated with the change, there will be a price reduction provided. Your LCI sales representative will provide you with a revised quote.
- 3. Is the new part wholly interchangeable with the previous version of the part?** Yes, the hitches are interchangeable.
- 4. Does the customer need to replace inventory?** No, the change will be made on a running basis. See time frame above.