

November 11, 2019

## Product Change Notice - New wiper seal for aluminum slide-out cylinders

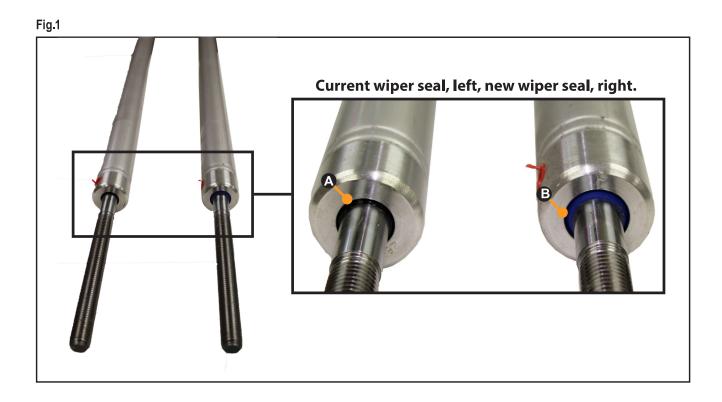
**Dear Valued Customer:** 

Please be advised LCI has made an improvement to our aluminum slide-out cylinders by upgrading to a wiper seal with a harder durometer.

The current wiper seal is black (Fig. 1A) while the new, stronger seal is blue (Fig. 1B). The new wiper seal will provide even better protection from debris getting into the slide-out cylinder.

While there is a higher cost for the new seal for LCI, we will not be passing the increase along to our customers. There is also no part number change and no change in fit, form, function or installation.

This is a running change that started Oct. 14.



If you have any questions, please feel free to call me directly or your LCI representative. We value and appreciate your business and partnership.

Sincerely,

## **Brian Hess**

VP of Innovation Lippert Components, Inc. c: 574.361.5185 bhess@lci1.com

## **Frequently Asked Questions:**

- 1. Will a new part number be required? No, the part number for the cylinder remains the same.
- **2. Does the price change for the item?** No, there is no price change.
- **3.** Is the new part wholly interchangeable with the previous version of the part? Yes, the cylinders are interchangeable. However the old wiper seal will be obsoleted.
- **4. Does the customer need to replace inventory?** No, the change is being made on a running basis that started in Oct. 14.