

August 30, 2021

Product Change Notice - Awning fabric barbell keder

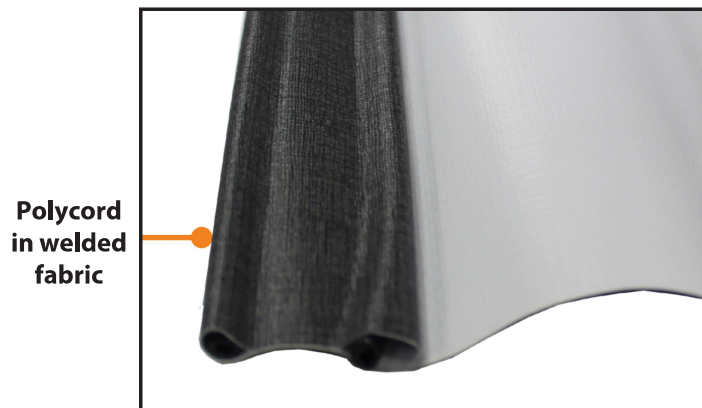
Dear Valued Customer:

Please be advised, Lippert has designed a new awning barbell keder which will be utilized on our new automated awning fabric machine.

The barbell keder is the strip of material on the end of the awning fabric that slides into the wall of a unit and also provides the attachment point for the FABLED light strip.

The barbell keder will have an extra bulb on it eliminating the need for two welds. With the new barbell keder we will only need to have one weld on the fabric. There is no change in installation or operation with the improved production process. There is no price change and the awning fabric part number will not change.

Customers can expect to see the barbell keder starting this month on a phase-in basis as the new machine is fully integrated into the production process. Customers will continue to see the current-style keder as well, since the barbell keder is only used on the automated line.



Current



New

If you have any questions, please feel free to call me directly or your LCI representative. We value and appreciate your business and partnership.

Sincerely,

Scott McKinnon
Product Manager
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Frequently Asked Questions:

- 1. Will a new part number be required?** No, the awning fabric part number will not change.
- 2. Does the price change for the item?** No, there is no price change.
- 3. Is the new part wholly interchangeable with the previous version of the part?** Yes, the awning fabric is interchangeable with either keder.
- 4. Does the customer need to replace inventory?** No, the change will be made on a running basis on some awning orders, starting immediately.